

Business model

COMPETITIVE ADVANTAGES

Unique geography

Kazakhstan has an extensive resource base, favourable location, and a unique opportunity to export to Europe and fast-growing Asian markets

Full integration across the value chain

KMG is the national leader in Kazakhstan's oil and gas industry with a fully integrated value added chain

Financial stability

The Company maintains its financial stability and provides sufficient conditions for its long-term development

Diversified upstream portfolio

KMG has a diversified portfolio of oil and gas production assets with an attractive growth potential

Leading position in Kazakhstan's oil midstream sector

KMG has a 56% share in the national oil transportation market and is involved in all of its projects

Advanced oil refineries

The Company operates four largest refineries in Kazakhstan and two in Romania

Petrochemical projects as a new growth driver

KMG is tapping into a new business of petrochemicals. A polypropylene plant came on-stream, while a polyethylene project is in progress.

Advanced corporate governance and commitment to sustainability

INTEGRATED

VALUE ADDED CHAIN



EXPLORATION AND PRODUCTION



OIL TRANSPORTATION



REFINING AND SALES OF CRUDE OIL AND OIL PRODUCTS

RESOURCES

Proved plus Probable Reserves (2P)

733 mln toe

5,680 mln boe

Oil and condensate production

23.5 mln tonnes

486 thous. bbl per day

Gas production

9.5 mln m³

EBITDA



72%
3,157 USD mln



10%
435 USD mln



20%
863 USD mln

GOALS TO 2031

299+ mln tonnes
of increase in reserves (ABC1)

240 mln tonnes
of total oil output in ten years by 2031

Improved utilisation of existing capacities

Sea transportation synergy

Increase in the depth of refining at Kazakhstan refineries to **89%**

Implementation of planned polyethylene, polypropylene, and other projects

STAKEHOLDER VALUE

With leadership and presence across all sectors of Kazakhstan's oil and gas industry, from exploration to product sales, KMG is well-positioned to create value for a wide range of stakeholders. KMG makes regular payouts to shareholders, duly meets its obligations to investors and creditors and is a major employer and taxpayer. The Company promotes mutually beneficial cooperation with partners, invests in social projects and ensures high standards of environmental protection:

KZT 300 bln
in dividends

KZT 1,162 bln
in taxes and other mandatory payments to the national budget

49+ thous.
permanent workplaces

KZT 27 bln
in social assistance to employees

KZT 5.6 bln
in social investments under subsoil use contracts

KZT 2,186 bln
in procurement supplies

77%
share of in-country value